

# Top technology reaps rewards

Outstanding innovation in logistics technology is celebrated at the first UK IntraLogistics Awards.

## INTRALOGISTICS AWARDS 2015

25 MARCH 2015 - RICOH ARENA, COVENTRY



The IntraLogistics Awards attracted entries from many of Europe's leading suppliers of intralogistics solutions. The winners were presented with their Awards at the IntraLogisteX show in Coventry last month.

Changes in shopping patterns are having a dramatic impact on the way organisations structure their logistics operations - increasing pressure to do more and do it more accurately and more quickly. And, of course, at lower cost.

To achieve that requires continuous developments in processes and technology. In fact, some of the operational developments that we are now seeing would be impossible without the technology to support them.

The UK IntraLogistics Awards are designed to recognise and reward the innovations in technology that is enabling so much of this to take place.

The Awards were judged by a team of leading logistics professionals. The judges were impressed not only by the number of entries, but also by the quality. Congratulations to all the winners.

**FAR RIGHT:** Stephen Brooks, managing director of Akabo Media, presents the Silver Award to David Cook of TranSend Solutions.

**RIGHT:** Stephen Brooks presents the Gold Award to Alex Lisitzky from SLiCK.

**FAR RIGHT:** Stephen Brooks presents the Bronze Award to Wayne Savill of DPS.

### CATEGORY: IT & SOFTWARE TRANSPORT MANAGEMENT



#### ► GOLD: Argus Supply Chain Suite from SLiCK

Argus is a transport management and visibility solution built from the ground up as a collaborative platform that connects all supply chain stakeholders. It is now used by some of

the world's leading logistics companies, and by the end of 2015, Argus will be used by nearly 50,000 users worldwide.

The judges liked the fact that it had been built from the ground up as a collaborative platform that connects all supply chain stakeholders. They highlighted the use of app technology and geofencing, which is not widely used elsewhere – this was seen as a big plus. The solution is also cloud based – another plus. Return on Investment stood out with strong savings and a large business impact across a lot of different areas.



#### ► SILVER: TranSend ePOD

TranSend ePOD handles delivery management for small and medium size transport and distribution fleets driven entirely from Android smartphone devices. The client provides an order file and TranSend does everything else.



#### ► BRONZE: RouteOptimiser.com from DPS

RouteOptimiser.com is a new generation of route and schedule optimisation systems, provided via a subscription-based Cloud business model. Since the original offering in 2007, DPS has added a series of innovations.

**CATEGORY: IT & SOFTWARE**  
**WAREHOUSE MANAGEMENT & CRM**

**RIGHT:** Peter Ward, chief executive of the UK Warehousing Association, presents the Gold Award to Kevin Townend of Advanced Supply Chain.

**FAR RIGHT:** Neil Shakeshaft of Sovex receives the Silver Award from Malory Davies, editor of *Logistics Manager*.

**RIGHT:** Peter Ward presents the Silver Award to James Taylor of ABS.

**FAR RIGHT:** Jonathan Hardie, global head of manufacturing at Premier Farnell, presents the Gold Award to Stuart Bates of Ranpak.

**RIGHT:** Peter Ward presents the Bronze Award to Louise Harrap of Flextronics.

**FAR RIGHT:** Jonathan Hardie presents the Silver Award to David Hayward of Linkx Packaging Systems, which makes the Box Sizer.

**RIGHT:** Mike Marshall of Still, left, receives the Gold Award from Malory Davies.



**► GOLD: Vector from Advanced Supply Chain**

Advanced Supply Chain's in-house Vector software allows clients to accomplish more by improving costs, growing revenue and reducing time to value. Advanced Supply Chain's vision was to serve its clients as a global E2E strategic provider, however, this could only be accomplished with an agile "End to End" software platform – Vector.

The judges commented on the agility of this "End to End" software platform. They also liked the strong reliability and accuracy of the solution and ease of implementation. The level of communication and information sharing between partners was also key.



**► SILVER: OpenDashboards from Advanced Business Solutions**

OpenDashboards from Advanced Business Solutions sits over the Advanced Warehouse Management Solution, OpenWMS. It has had a significant impact on increasing productivity and enhancing service

by providing customers with access to real-time information on their stock status.



**► BRONZE: Novus from Flextronics Global Services**

Flextronics Novus is a "one-stop-shop", an e-commerce portal that allows customers and end-users to access all of Flextronics front-end ordering services for spare parts logistics solution. There are currently over 80,000 parts in the Flextronics Novus.

**CATEGORY**  
**PICKING & MATERIALS HANDLING**



**► GOLD: Still Materials Handling**

STILL put forward two iGo solutions - the iGoEasy is an automated solution that has been conceived for storage centres with low transport volumes. The innovative combination of an iPad with the driverless high lift pedestrian stacker EGV-S brings the benefits of automating into areas where only manual transport of goods made sense in the past. The iGo remote enables remote control of an order picker that can improve

productivity by up to 50 per cent.

The judges were impressed with the resilient nature of these solutions as well as the structured nature and ability to move from a manual to automated operation.



**► SILVER: Bendy Boom from Sovex**

Sovex designed the Bendy Boom to extend to 15m (on top of its 7.5m retracted length) enabling it to load and unload an operator's longest trailers while at the same time being able to service smaller collection and delivery vans. It has increased the throughput of parcels at a hub and ensured that the customer could meet the next day delivery promise to their clients.

**► BRONZE:** No bronze awarded in this category

**CATEGORY**  
**PACKAGING**



**► GOLD: GeamiWrapPak from Ranpak**

GeamiWrapPak is a one-of-a-kind packaging material used for wrapping products that combines the elements of product protection and a unique in-the-box presentation of the wrapped items. As a 100 per cent paper solution,

it is a sustainable alternative for plastic bubble wrap. The judges liked the fact that it combines the elements of product protection and in-the-box presentation of the wrapped items.



**► SILVER: Box Sizer**

The Box Sizer, from Linkx Packaging Systems, is a British designed and patented system, which automatically adjusts to an incoming box size – detecting the volume and sizing the box to the contents.

This enables savings of up to 80 per cent of the finished box sizes and eliminates the need for void fill in certain applications. End users that have box sizing machines in full production have improved line efficiency, due to elimination of void fill and labour saving at the filling and closing section.

**► BRONZE: Packsize**

Packsize's On Demand Packaging system lets companies produce the right-sized box for every product when they need it. By optimising order size, material requirements, warehouse space, and packaging throughput, Packsize On Demand Packaging results in less waste, lower shipping costs, decreased damage rates, and increased customer satisfaction.

## Winners

### shortlisted

- Advanced Business Solutions
- Advanced Supply Chain
- ARGUS Supply Chain Suite
- BITO Storage Systems
- Box Sizer
- DPS International
- Essensium
- Flextronics
- Gebhardt ECS
- Interroll
- Interroll and Hermes
- KNAPP
- Mandata
- Mapmechanics
- MNP Retail
- Packsize
- Ranpak
- ROS (UK) Ltd
- Samuel Grant Group
- SEC Storage
- Sovex
- STILL Materials Handling
- Teologis
- TranSend ePod

**ABOVE RIGHT:** Guy Meisl, head of European distribution at Deckers Outdoor, presents the Silver Award to Neil Rowe of BITO Storage Systems.

**RIGHT:** Guy Meisl presents the Bronze Award to Dean Kahl of SEC Storage.

**FAR RIGHT, TOP:** Rod Turner, group warehouse director for Carlsberg, presents the Silver Award to Mike Marshall of Still.

**FAR RIGHT, MIDDLE:** Rod Turner presents the Bronze Award to Steve Baker of Gebhardt ECS.

**FAR RIGHT, BOTTOM:** Michael Winiarski of Unipart Logistics, presents the Gold Award to Carla Dobson of Samuel Grant Group.

**RIGHT:** Rod Turner presents the Gold Award to David James of Knapp.

### CATEGORY STORAGE



#### ► GOLD: ROS UK

When IKEA became tired of spending hundreds of thousands of Euros on replacement racking uprights, they brought in an engineer, who designed and developed a hydraulic tool that, by a combination of a precision-formed die and controlled hydraulic pressure, reforms damaged racking

uprights back to their original shape and strength – while the racks are under full pallet load. The judges were impressed with the simplicity and cost-effectiveness of the solution that made this entry really stand out.



#### ► SILVER: Smart Slide from BITO Storage Systems

BITO's Smart Slide shelving system presents a large number of pick locations within a minimal footprint. BITO originally installed the shelving at major e-commerce clothing operation where it has produced a 30 per cent saving in floor space and

at a lower cost compared to pallet racking.



#### ► BRONZE: SEC Storage with Kuehne + Nagel

Kuehne + Nagel has been able to offer its fashion client space charge savings in excess of 40 per cent thanks to a cubically efficient multi-tier picking tower and racking solution able to store over 650,000 units from SEC Storage. The resulting saving is said to

be in the region of 40 per cent for space charges.

### CATEGORY WAREHOUSE AUTOMATION



#### ► GOLD: Knapp Automated system for John Lewis

The automation at the Milton Keynes NDC has allowed John Lewis to adapt to the evolving nature of its supply chain to meet radical changes in retail demand since the facility opened in 2009. Johnlewis.com processed £1.1 billion of online sales in 2013,

compared to the 2010 forecast of just £300 million. The solution has been innovative in key ways: its design has been proven to be future-proofed; its software

control systems have ensured inventory visibility; and its concept was to enable 'little and often' replenishment through decanting.

The scale and complexity of this solution clearly stood out – enabling a major retailer to adapt its supply chain to meet radical changes in demand. The modular nature of the solution impressed the judges as did the future proofing.

#### ► SILVER: Still Material Handling

STILL implemented the connection of semi-automated pallet shuttles with fully automated FM-X reach trucks with high density storage or channel rack. The sophisticated system provided by the department for intralogistics systems at STILL includes: high-density channel rack

system with 3,300 slots; seven pallet shuttles; three automated FM-X reach trucks; two RX 60 electric counter balanced trucks; and conveyor equipment including chain conveyors.



#### ► BRONZE: Cheetah from Gebhardt European Conveyors Systems

Gebhardt's Cheetah is a mini-load crane with an innovative design and construction. A key feature of the design is a mast constructed from a composite of materials, including fibre reinforced plastic. This allows for a mini-load of very strong yet super-lightweight design, reducing the weight of a typical mini-load from 3,000kg to just 1,500kg.

### CATEGORY WAREHOUSE INFRASTRUCTURE & SERVICES

#### ► GOLD: Samson Nano from Samuel Grant Group



The Samson Nano pallet wrapper from Samuel Grant Group offers a turnkey solution to businesses.

There is no capital outlay required, nor any on-going maintenance or servicing costs, all of which are dealt with by Samuel Grant. All clients pay for are pallets wrapped.

The Nano stretch film offers significantly more stretch than its competitors, meaning less is required. The judges liked the fact that the customer paid for the number of pallets you wrap. They were also impressed by the range of applications.

#### ► SILVER: ROS UK

ROS picked up a second award for its hydraulic tool that reforms damaged racking uprights back to their original shape and strength.

#### ► BRONZE: Box Sizer

The Box Sizer from Linkx Packaging Systems was also a double award winner for its system, which automatically adjusts to an incoming box size.